

Registration and refreshments 2:30-3:00pm Networking drinks from 5pm

### **Agenda**

**3:00pm Welcome & introduction Mark Dainty,** Director, HFG Insurance Recruitment

#### 3:05pm APSCo update

Sushil Sidhu, Global Finance Director, APSCo

## **3:10pm AI Implications & Employment Law Updates in Finance Recruitment**

**Imogen Reseigh,** Managing Associate (Employment) & **Victoria Robertson,** Commercial & Data Lawyer, Trowers & Hamlins

This session will explore the unique implications of AI in the finance recruitment sector, with a focus on how it affects the handling of candidate information and critical considerations for business owners. We will also explore the evolving employment law landscape, including the key proposed and planned reforms by the new Government that businesses need to know about.

# **3:45pm Achieving Sale-Ready Efficiency: Lessons for Finance Recruitment Businesses**

#### Marie Pegram, Partner, Recruitment Accountants

Ensuring that your accounts and back-office functions are sale-ready is essentially good practice for any finance recruitment business and aligns with the standards you uphold. Drawing from recent experience in successfully selling two recruitment firms recently, Marie will offer real-life examples and practical insights. The focus isn't just on meeting requirements for a sale—it's about maintaining a business that is consistently strong. Why save your best performance for just before a sale when you can operate at that level all the time?

APSCo wants to ensure that its meetings are useful and beneficial whilst staying within the law. In compliance with UK competition law, any discussions at meetings should not involve any exchange of sensitive commercial information, e.g., pricing or components of pricing which may appreciably prevent, restrict or distort competition, or any discussion/agreement about whether or not to work with particular clients. All our meeting chairs are briefed not to allow discussions to stray into such territory, but we would ask you to be mindful of this during networking sessions.



#### 4:20pm Q&A session

A chance to put your burning questions to our expert speakers.

#### 4:50pm Feedback and closing remarks

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### **Speaker Profiles**



#### **Imogen Reseigh, Managing Associate, Trowers & Hamlins**

Imogen trained at Trowers and has specialised in employment law since 2012. She acts for a wide range of private and public sector employers, and also advises employees on individual employment matters.

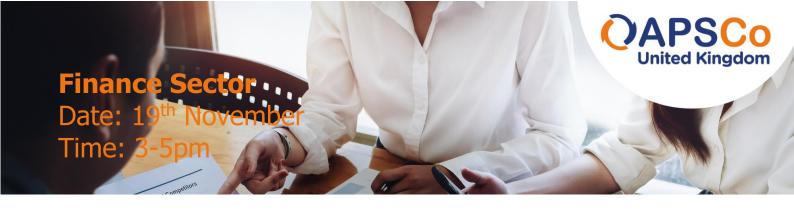
Imogen has experience of advising on TUPE, complex restructures and collective redundancy exercises, changes to terms and conditions and union matters. She also regularly deals with tricky and sensitive employee relations issues, including disability and absence management, discrimination, disciplinary and grievance issues and termination negotiations. Her advice is pragmatic and solutions focused.

Imogen regularly represents clients in employment litigation, from the Employment Tribunal to the Court of Appeal, including complex claims for discrimination, whistleblowing, TUPE matters and equal pay.

She is a frequent speaker at events and conducts tailored training sessions for clients.

Imogen has a keen interest in diversity and inclusion, and wellbeing in the workplace. She is a member of the firm's Diversity & Inclusion Committee, Trowers Includes, and the firm's Physical and Mental Wellbeing Network.

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## **Victoria Robertson, Commercial & Data Lawyer, Trowers & Hamlins**

Victoria Robertson is a commercial law and data specialist and partner at Trowers & Hamlins. Victoria is ranked a leading individual within her sector by the Legal 500 directory.

Victoria's interest in life sciences and pharma is longstanding. She has advised clients in the sector ranging from NHS Trusts to private healthcare providers including a cancer treatment centre, an eye clinic, a number of fertility, and other operators in the fertility sector including a sperm bank and tech companies. She advises pharmaceutical companies and specialist service providers in the pharma sector upon high value manufacturing, services, commercialisation and licence agreements and provides regulatory advice and support in corporate transactions.

She has a particular interest in technology and has advised fertility clinics and a pharma software provider upon AI and app development agreements, and sits as the chair of the regulatory committee of the international AI Fertility society.



#### **Marie Pegram, Partner, Recruitment Accountants**

Marie is a Partner at Recruitment Accountants, a specialist division of UHY Hacker Young, focused on the recruitment sector. Recruitment Accountants work with over 100 recruitment companies providing a fully encompassing service from year end accounts and tax compliance, to management reporting and outsourced FD services.

As a former recruitment consultant, Marie has a unique perspective on the industry and has gained a reputation as a key advisor to the recruitment industry. She is passionate about helping recruitment businesses thrive, whether through strategic business planning, preparing for exit, presenting to wider audiences, or helping tailor forums through the firm's APSCo membership.